

WHAT WE DO:

WE CONNECT PEOPLE TO THE WORLD'S BEST HEALTH AND WELLNESS PRODUCTS ACROSS AUSTRALASIA LIKE NO ONE ELSE.

FOR OVER 90 YEARS WE HAVE BEEN SUPPLYING HEALTHCARE PROVIDERS AND THEIR PATIENTS WITH THE BEST PRODUCTS FROM AROUND THE WORLD.

WE KNOW OUR MARKET BETTER THAN MOST, RESPOND TO ITS NEEDS FASTER IN A WAY OUR COMPETITORS CAN'T MATCH. THERE IS NO SINGLE COMPANY LIKE US ACROSS ALL THE CHANNELS WE ACCESS.

ONE OF OUR MAJOR STRENGTHS IS THE DEDICATED TEAMS THAT SUPPORT EACH INDIVIDUAL CHANNEL. WE UNDERSTAND EACH SPECIFIC BUSINESS. WE RESPOND QUICKLY TO THE CHANGING ENVIRONMENT AND MAINTAIN A STRONG PARTNERSHIP WITH CUSTOMERS.



HOSPITAL

Public and Private Surgical Hospitals

- A dedicated team of clinical specialists and business managers provide a strong focus across both clinical and commercial areas of your business.
- Strong commitment to clinical specialities such as Infection Prevention, Acute Care, Medical Equipment and Surgical products.
- Work alongside suppliers and clients to bring innovative products and solutions that add value and enhance patient care.



PRIMARY CARE

General Practice, Accident & Emergency, Primary Healthcare Organisations & Allied Health Professionals

- We deliver innovative products and solutions combined with knowledgeable staff dedicated to the Primary Care environment.
- We work with our partners to support their continued focus on improvement of clinical health outcomes and patient care.
- Dedicated to looking for new opportunities and initiatives that challenge the status quo and delight the customer.



AGED CARE & REHABILITATION

Rest Homes, Community Care, Specialist Rehabilitation Centres

- Strong sector relationships offering customers both choice and expertise in core disciplines including Continence, Wound care Solutions, Infection Prevention, Seating, Patient Positioning and Handling.
- Our focus in this specialised channel offers customers the certainty of working with a business partner with expertise, knowledge and empathy in this complex area.